BUSINESS/PERSONAL AIRCRAFT INDUSTRY — JUNE UNIT SHIPMENTS

Manufacturer		June 82	Cal. Year	Fisc.† Year
BEECH AIRCRAFT CORP.				
• Single-Engine				
BE-C23	Sundowner	2	9	20
BE-A24R	Sierra	1	10	12
BE-F33A	Bonanza	3	14	29
BE-V35B	Bonanza	1	10	15
BE-A36	Bonanza	2	45	106
BE-A36TC	Bonanza	5	37	40
BE-77	Skipper	1	5	12
• Multi-Engine				
BE-B55	Baron	1	11	21
BE-E55	Baron	0	2	2
BE-58	Baron	3	19	48
BE-58P	Baron	4	13	28
BE-58TC	Baron	1	3	4
BE-B60	Duke	0	4	10
BE-76	Duchess	0	13	16
BE-C90	King Air	2	20	39
BE-F90	King Air	4	20	32
BE-C99	Commuter	2	16	30
BE-B100	King Air	1	5	10
BE-200	Super King Air	10	77	131
BE-200	Super King Air C	1	7	11
BE-200T	King Air	0	2	4
Total		44	342	620
Manufacturer's net billing - $31,292,341				
BRITISH AEROSPACE				
• Multi-Engine				
HS-125-700	Model A	1	9	17
HS-125-700	Model B	1	3	5
Total		2	12	22
BRITTEN-NORMAN (Bembridge) LTD.				
• Multi-Engine				
BN-2	Islander	0	6	12
BN-2T	Turbo Islander	1	1	3
Mark III	Trislander	0	4	4
Total		1	11	19
CESSNA AIRCRAFT CO.				
• Single-Engine				
CE-152		29	139	231
CE-A152	Aerobat	0	8	18
CE-172RG	Cutlass	7	50	95
CE-R172	Hawk XP	1	3	6
CE-172	Skyhawk	26	187	362
CE-180	Skywagon	0	1	9
CE-182	Skylane	16	100	173
CE-182	Turbo Skylane	3	11	22
CE-182RG	Skylane RG	6	36	51
CE-182RG	Turbo Skylane RG	2	15	31
CE-185	Skywagon	3	52	81
CE-188	AGhusky	5	20	40
CE-188	AGtruck	2	25	32
CE-U206	Stationair 6	12	77	127
CE-TU206	Turbo Stationair 6	4	50	92
CE-208	Stationair 8	3	14	19
CE-TU208	Turbo Stationair 8	5	9	10
CE-210	Centurion	7	39	58
CE-T210	Turbo Centurion	14	65	135
CE-P210	Pressurized Centurion	3	32	54
• Multi-Engine				
CE-303	Crusader	8	86	117
CE-310		0	0	1
CE-T310		0	0	2
CE-335		1	2	3
CE-340		3	19	26
CE-402		3	22	39
CE-404	Titan	0	15	19
CE-414	Chancellor	5	23	40
CE-421	Golden Eagle	1	10	28
CE-425	Corsair	2	21	50
CE-441	Conquest	1	29	52
CE-500	Citation I	5	16	34
CE-550	Citation II	9	51	83
CESSNA/REIMS AVIATION				
• Single-Engine				
CE-F152		7	28	37
CE-FA152	Aerobat	0	3	3
CE-F172	Skyhawk	4	29	33
CE-FR172	Hawk XP	0	5	5
CE-F182	Reims Skylane	0	0	0
CE-F182RG	Reims Skylane RG	0	0	0
Total		197	1,292	2,218
Manufacturer's net billing - $48,915,008				
AVIONS MARCEL DASSAULT				
• Multi-Engine				
AD-My.10	Falcon	1	6	10
AD-My.20	Falcon	0	5	10
AD-My.50	Falcon	3	23	31
Total		4	34	51
EMBRAER				
• Single-Engine				
EMB-200		1	15	18
EMB-710	Carioca (PA-28-235 Dakota)	0	7	11
EMB-711	Corisco (PA-28RT-201 Arrow)	3	23	24
EMB-712	Tupi (PA-28-181 Archer II)	4	8	11
EMB-720	Minuano (PA-32-310 Saratoga)	0	8	10
EMB-721	Sertanejo (PA-32R-301 Saratoga)	1	10	12
• Multi-Engine				
EMB-110		4	19	41
EMB-121	Xingu	1	4	6
EMB-810	Seneca II	1	13	20
EMB-820	Chieftain	0	1	3
Total		15	108	156
ENSTROM				
• Helicopter				
F28F		*	*	2
F28C-II		*	*	0
280C		*	*	0
280F		*	*	1
Total		*	*	3
FAIRCHILD-SWEARINGEN				
• Multi-Engine				
Metro III		2	15	36
Merlin III-C		1	4	13
Merlin IV-C		1	6	12
Total		4	25	61
(Exports: 1 IV-C to Portugal 1 III to Sweden and Colombia)				
GATES-LEARJET				
• Multi-Engine				
LR-25D		0	4	11
LR-35A		8	24	52
LR-55		9	27	36
Total		17	55	99
GULFSTREAM-AMERICAN				
• Single-Engine				
GR-164	Agcat	0	5	9
• Multi-Engine				
G-47	Cougar	0	0	1
GR-1159A	Gulfstream III	2	10	20
AE-900	Commander 900	1	8	8
AE-840	Turbo Commander	1	2	4
AE-980		0	11	29
AE-1000		2	7	16
Total		6	43	87
Manufacturer's net billing - $24,251,000				
ISRAEL AIRCRAFT INDUSTRIES				
• Multi-Engine				
1124	Westwind	2	18	27
Total		2	18	27
LAKE AIRCRAFT				
• Single-Engine				
LA-4-200	Buccaneer	2	7	17
Total		2	7	17
MAULE AIRCRAFT				
• Single-Engine				
M-5-180C		0	0	2
M-5-235C	Lunar Rocket	1	2	2
M-6-235		5	21	26
Total		6	23	30
Manufacturer's net billing - $292,518 (Exports: 1 M6-235 to England)				
MITSUBISHI				
• Multi-Engine				
Solitaire		2	4	8
Marquise		1	4	12
Total		3	8	20
MOONEY AIRCRAFT CORP.				
• Single-Engine				
M-20J	201	3	51	86
M-20K	231	7	48	85
Total		10	99	171
(Exports: 1 231 to Australia)				

Manufacturer		June 82	Cal. Year	Fisc.† Year
PIPER AIRCRAFT CORP.				
• Single-Engine				
PA-18-150	Super Cub	2	6	9
PA-28-161	Warrior	5	72	130
PA-28-181	Archer II	4	61	98
PA-28RT-201	Arrow IV	0	11	23
PA-28RT-201T	Arrow IV	12	41	67
PA-28-236	Dakota	3	22	40
PA-32-301	Saratoga	2	22	38
PA-32-301T	Turbo Saratoga	2	17	23
PA-32R-301	Saratoga SP	2	24	51
PA-32R-301T	Turbo Saratoga SP	2	26	55
PA-36-375	Pawnee Brave	0	0	10
PA-38-112	Tomahawk	6	53	104
• Multi-Engine				
PA-23-250	Aztec	0	0	13
PA-31-310	Navajo	2	8	14
PA-31-325	Navajo C/R	2	14	21
PA-31-350	Chieftain	2	38	81
PA-31T-501T	Cheyenne I	1	6	7
PA-31T-620	Cheyenne II	0	3	6
PA-31T2-620	Cheyenne II XL	0	15	25
PA-42-720	Cheyenne III	0	10	18
PA-34-200T	Seneca II	0	0	1
PA-34-220T	Seneca III	9	98	173
PA-44-180	Seminole	1	3	3
PA-44-180T	Seminole	1	8	13
PA-600A	Aerostar	0	1	3
PA-601B	Aerostar	0	1	1
PA-602P	Aerostar	4	23	23
PA-T1020		0	4	6
Total		62	587	1,056
ROCKWELL INTERNATIONAL				
• Multi-Engine				
NA-65 Sabreliner		0	2	6
Total		0	2	6
SHORT BROTHERS LTD.				
• Multi-Engine				
SBJ-CS-7 Skyvan		0	1	1
SD-3-30		3	9	12
Total		3	10	13
SINGLE-ENGINE TOTAL		241	1,688	2,922
MULTI-ENGINE TOTAL		137	988	1,754
GRAND TOTAL		378	2,676	4,676

UNIT SHIPMENTS COMPARATIVE TREND: 20 MANUFACTURERS

	June			Cal. Year to Date			Fisc. Year to Date†		
	1982	1981	1980	1982	1981	1980	1982	1981	1980
Beech	44	119	132	342	640	726	620	971	1,075
Bellanca	0	0	4	0	0	85	5	0	173
British Aerospace	2	2	3	12	17	19	22	27	28
Britten-Norman	1	4	5	11	14	14	19	28	31
Cessna	197	432	413	1,292	2,396	3,325	2,218	3,973	5,436
Dassault	4	5	7	34	47	32	51	69	43
Embraer	15(5)	19(7)	42(14)	108 (32)	118(44)	72(48)	156(49)	217(78)	355(94)
Enstrom§	0	7	6	0	32	20	0	44	20
Fairchild-Swearingen	4	6	11	25	29	41	61	52	63
Gates	17	8	9	55	58	57	99	96	90
Gulfstream	6	16	9	43	205	66	87	298	117
Israel	2	7	5	18	21	17	27	31	21
Lake	2	7	8	7	31	45	17	47	73
Lockheed	0	0	0	0	0	4	0	0	5
Maule	6	2	7	23	20	34	30	30	47
Mitsubishi	3	6	8	8	22	28	20	33	47
Mooney	10	34	30	99	162	171	171	236	274
Piper	62	238	240	587	1,434	1,621	1,056	2,058	2,573
Rockwell	0	5	19	2	26	73	4	35	115
Short	3	0	4	10	6	16	13	11	17
TOTAL	378	905	934	2,676	5,204	6,442	4,676	8,117	10,292

Parentheses show actual Embraer deliveries, not including aircraft kits.
† Fiscal Year Oct. 1 - Sept. 30
§ Enstrom figures reflect only deliveries before 1982.